# BEFORE THE POSTAL RATE COMMISSION WASHINGTON, D.C. 20268-0001

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POSTAL RATE COMMISSION
OFFICE OF THE SECTELARY

POSTAL RATE AND FEE CHANGES, 1997

Docket No. R97-1

# MOTION OF FIRST IMAGE MANAGEMENT COMPANY FOR LEAVE TO INTERVENE LATE AS A LIMITED PARTICIPATOR

Service of documents in this proceeding should be made on:

Mury Salls First Image Management Company 225 Scientific Drive Norcross, GA 30092

Dated: August 22, 1997

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## MOTION OF FIRST IMAGE MANAGEMENT COMPANY FOR LEAVE TO INTERVENE LATE AS A LIMITED PARTICIPATOR

First Image Management Company hereby requests permission to intervene in this proceeding as a limited participator. In accordance with section 20a of the Commission's rules of practice, the Company states that:

- 1. The Company is one of the Nation's largest mailers of letter-sized mail, including First-Class Mail that is presorted and prebarcoded. The Postal Service's proposed change in its rates and fees would affect the Company's postage costs, its costs of mail preparation, and its postage discounts.
- 2. The Company has never before participated in a proceeding before this Commission, and it was not served with a copy of this Commission's Order No. 1186 that established the deadline for timely interventions. (The Company was also unaware of the publication of that Order in the Federal Register).
- 3. The Company's participation in this proceeding may be of benefit to the Commission and the parties since the Company has recently been joined by a new vice-president who is a representative to the Postal Service's Mailers Technical Advisory

Committee and has testified in Docket No. MC95-1.

4. The Company's participation in the proceeding will not burden the Commission or the parties. The Company will take the cases as it stands. The Company is not requesting service of any documents (except the Postal Service's Request and Exhibits USPS-T-1 through USPS-T-42) filed prior to the date of this Motion.

Respectfully submitted,

Mury Salls

Vice President

First Image Management Company

225 Scientific Drive Norcross, GA 30092

August **22**, 1997

Postal Rate Commission Docket No. R97-1 Postal Rate and Fee Changes, 1997

#### TO THE PARTY ADDRESSED:

Our Company, which has filed a copy of the enclosed Motion For Leave To Intervene Late As A Limited Participator, requests that you serve this Company with a copy of each document that you file after you receive this request. Service should be made upon:

Mury Salls Vice President First Image Management Company 225 Scientific Drive Norcross, GA 30092

Very truly yours,

Mury Salls